RESUME

Frantz Vardman

Builder and seller of practical tools. I make apps, beats, guides and spreadsheets, and sell them directly to the people who use them.

Also known as AceThe_Kid (music) · frantzvardman@mail2one.com · shop.frantzmichaelsthilairevardman.com

What I've built

Frantz Vardman Shop

Founder · 2026

A direct-to-customer digital store: 43 products and 6 bundles for budgeters, freelancers, musicians, sales reps and app builders. Stripe checkout, instant verified downloads, product pages built for search, a press kit, and automated daily social posting.

Four Android apps, built from a phone

Creator

Built with AI and free cloud tools, no laptop: Own It, a free business app for independent artists; Safe to Spend, an offline payday planner; Lead Hunter, a homeowner-lead app for roofing and window reps built on public county records and hail reports; and a phone-sales call coach.

AceThe_Kid

Music producer

Produces beats and built an original beat engine in Python that synthesizes 808s, drums, melodies and chords with stems, with no samples or loops. Sells exclusive beats with full stems.

CHICO: The Creole Crown

with J & F Studios

Works with J & F Studios on this AI-made series set in New Orleans. The workflow behind it is taught in the AI Film Prompt Pack.

Home-improvement phone sales

Sales

Wrote a full phone sales script with objection handling for booking in-home visits, now sold as the Phone Sales Call Script, plus door-knock and commission trackers for reps.

Skills

Product & business	Digital product design · Pricing and bundling · Direct-to-customer sales · Stripe payments · SEO and Google Search Console

Building	Android apps (Kotlin) with AI · Python · Static sites on Cloudflare · GitHub Actions automation · Spreadsheet models (Excel, Google Sheets)
Creative	Beat production · Audio synthesis · AI video workflows · Promo graphics and short-form video
Sales	Phone and door-to-door sales scripts · Objection handling · Lead tracking and commission math

Work with me

Custom Android app

An app built around your business, from idea to install file.

Exclusive beat or custom production

A beat made for your record, delivered with stems and exclusive rights.

Sales script and rep toolkit

A call or door script in your words, plus trackers for your team.

Custom spreadsheet or template

A planner, tracker or calculator built for how you work.

AI video production

Shorts, trailers and episodes through J & F Studios.

Every project starts with a free quote by email. Tell me what you need, your deadline and your budget, and I'll reply with a price and a plan.